

# Bar Partnership Program

www.LegalServicesLink.com

# Legal Services Link's Bar Partnership Program



Legal Services Link is a revolutionary, online platform overhauling the process for finding and hiring an attorney, improving the client development process for attorneys, and creating new revenue streams and additional exposure for bar associations.

### If you can dream it, we can do it.

The goals and initiatives of Legal Services Link are perfectly aligned with your association, and our mission is to create a unique, association-specific offering to further your association's mission. With our turn-key platform, we can immediately advance the following initiatives on behalf of your association, your members, and the public served by your association and members:

- Full spectrum client development We are improving client development efforts across the board by seamlessly connecting those with legal needs with attorneys interested in fulfilling those needs – in real-time and at the click of a button.
- Young attorney initiatives We are assisting young attorneys without a significant referral network or marketing budget, helping them to inexpensively build a client base and maintain profitable practices.
- Cost effective solo and small firm client development We are providing a solution for solo and small firm practitioners to improve client development quickly and inexpensively.
- Diversity initiatives We are knocking down the barriers to diversity in the legal industry by allowing attorneys of all race, gender, sexual orientation, and age to connect with clients they otherwise never would have been in touch with.





- Our goals & initiatives are perfectly aligned with your association.
- Improved legal referral services We are overhauling and advancing referral service centers, improving the efficiency of connecting those with legal needs with attorneys interested in fulfilling their needs, while at the same time, reducing the hassle and expense associated with operating referral service centers.
- Closing the justice gap We are furthering pro bono and modest means initiatives, eliminating the barriers faced by pro bono and modest means clients and attorneys interested in helping those clients when trying to connect, effectively closing the justice gap and increasing pro bono hours by attorneys.
- Public relations We are being featured in some of the most widely circulated and respected legal periodicals promoting our partnerships, including the ABA Journal and state-specific outlets.
- Enhanced association and member exposure We are increasing association and member exposure, creating additional avenues by which those with legal needs find your association and your members.

# Direct offerings and benefits to your association can include:

- Increased revenue We will pay your association a portion of all revenue generated from your members and market, including advertising revenue.
- Discounted member benefits Your members will receive a significant discount off all paid offerings.
- Increased exposure for your association We will build a co-branded website which will supplement your current website, creating additional, online exposure and functionality. Additionally, we will reach out to all major news outlets and periodicals in your market to promote your association's efforts.
- Increased exposure for your members Each of your members will have their own profile page with their own vanity URL incorporating their name, creating additional online exposure.
- Increased membership We will help your association attract new members and keep current members by ensuring that your members get more clients using our co-branded, association-specific website.
- Increased infrastructure Our full-service PR, marketing, and development teams will customize and implement an operating plan to fit your association's ongoing needs and goals.



#### **Our Homepage**

Our platform is revolutionizing the way people and businesses with legal needs hire attorneys, allowing them to quickly find the perfect attorney for them for free and in the way that works best for them.

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		Get a	lawyer in 3	FREE, easy	steps.		
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Bankruptcy Business Contracts Commercial Criminal	Family Immigration Insurance Intellectual Property Labor & Employment	Leases & Leasing Litigation Medical Malpractice Mortgage Personal Injury	Real Estate Tax Trusts & Estates Wills Worker Compensation	Boston Chicago Columbus Dallas Denver	Detroit Houston Indianapolls Jacksonville Las Vegas	Los Angeles Memphis New York Philadelphia Phoenix	San Antonio San Diego San Francisco Seattle Washington D.C.
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#### Your Association-Specific Homepage

We will build a co-branded website which will be integrated into your association's current website, creating additional, online exposure and functionality for your association.

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Business Contracts Ir Commercial Criminal II	Evictions Family nmigration Insurance ntellectual Property	Labor & Employment Litigation Medical Malpractice Mortgage Personal Injury	Real Estate Tax Trusts & Estates Wills Worker Compensation	Avondale Buckeye Casa Grande Chandler Flagstaff	Gilbert Glendale Goodyear Lake Havaau City Mesa	Green Valley Peoria Phoenix Prescott Scottsdale	Sierra Vista Surprise Tempe Tucson Yuma
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#### **The Client Project Posting Form**

Our project posting form makes it simple and easy for those with legal needs to summarize their legal issue and find the perfect attorney for them—for free and in just a few minutes.

Post Your Legal Needs		
Please describe your legal need to is sent to the appropriate attorney contact us <u>here</u>	the best of your ability. We will reviev s in your required area of law. Show	your post and modify it as needed to ensure that Id you have any questions or comments, please
Name	First Name	Last Name
Email	Your Email address will not be incl	ded in the anonymous posting
Choose Area of Law	-Select Area of Law-	¢ ] ─Select Area of Practice-
Title	Need Bankruptcy Help / Personal B	state Plan / etc.
Describe Your Legal Need	information, such as names, cont	d should not contain confidential or sensitive ct information, etc. Please describe your legal need e the site have no duty to maintain the confidentiality ugh the site.
Location of Legal Need	Select County	♦ Select City
How Would You Prefer to Pay?	Select Preference of Paymer	tt
Desired Cost and Experience	Select Desired Cost and Expe	rience 🗳
Questions for Lawyers	Ask More Questions Typical things to ask attorneys of cost, duration, and the general proc	an and should include questions regarding ess for your legal needs.
	By checking this box you ac	ept the Terms and Conditions of the website.



#### **Sample Email Received by Attorneys for Each Project**

When clients post summaries of their legal needs to the site, those summaries are automatically emailed to all attorneys on the site that practice in the relevant area(s) of law and are located in the relevant geographic location.



A new legal project was recently posted that you may be interested in. See below for more information regarding the project.

A response submitted for this project or any other project clearly informs the potential client that there is no attorney-client or attorney-prospective client relationship established, and that an attorney-client or attorney-prospective client relationship can only be established off-line between the attorney and the client.

#### **Need To File Bankruptcy**

Project Overview:

Date Posted: 07-25-2017

Project Location: Tucson, Arizona, Pima County

Preferred Fee Type: Fixed Price - Pay by the project.

Desired Cost/Experience: Low - I am looking to pay a lower rate.

Area of Law & Practice: Bankruptcy

#### **Project Description:**

My wife and I need to file bankruptcy. We have tried to pay our bills on time, but my wife was diagnosed with cancer six months ago and has not been able to work since then. The bill collectors will not stop calling, and we need some help.

**Questions Asked:** 

How long will this take? Can we get the bill collectors to stop calling, as it is making my wife feel worse?

Log in to your account to connect with this client.





#### **Sample Cover Letter Received by Clients from Attorneys**

Attorneys interested in projects posted to the site are able to quickly connect with the prospective clients and send them messages regarding their projects.



A new application was recently submitted for your legal project. The receipt of this application does not create an attorney-client relationship or attorney-prospective client relationship. You must consult with and hire the attorney off-line before an attorney-client or attorney-prospective client relationship is established.

#### **Project details:**

My wife and I need to file bankruptcy. We have tried to pay our bills on time, but my wife was diagnosed with cancer six months ago and has not been able to work since then. The bill collectors will not stop calling, and we need some help.

Applicant details:



**Cover Letter:** 

I am sorry to hear about your situation, but I can help. I have been helping couples like you obtain relief from your bills and other debts for the better part of two decades. I would like to meet with you and your wife for a free consultation, discuss your finances, and explore options. At that time, we discuss a plan of action moving forward. Please call or email me to discuss moving forward.

### How long will this take? Can we get the bill collectors to stop calling, as it is making my wife feel worse?

The length of time can vary depending on how we decide to move forward--but generally, something like this takes 3-6 months to resolve. Yes, we can get the bill collectors to stop calling you.

#### **Applied Date:**

Log in to your account to connect with this client.





#### Sample Attorney Profile Page

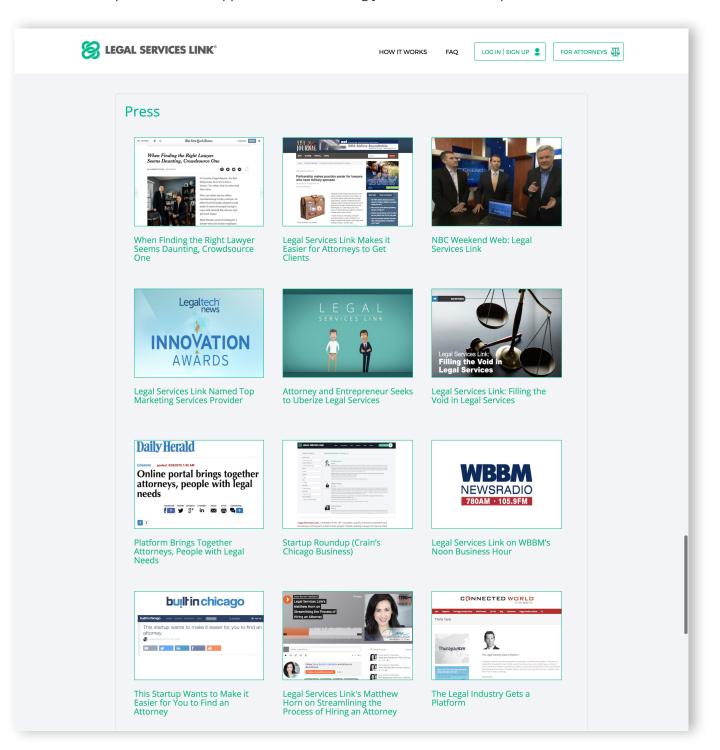
Your members will receive their free profile on your association-specific, co-branded website, increasing their online exposure.

	Nick Gustin Partner Robaina & Kresin PLLC		Last Updated: July 25, 2017  S Typical Hourly Fee: \$300 Typical Contingency Fee: 30%  Phoenix, Arizona, Maricopa County
Contact Information 602-454-4444 1633 E Rancho Dr, Phoenix,	Arizona, 85016	Discipline None	Accept Credit Cards: Yes
Professional Liability Insura Biography In 2014 and 2015, Nick Gu 2017, Robaina & Krein PLI small businesses in emplo compensation disputes, an Nick served as law clerk to 1 Nick has substantial experi- verdict on behalf of a employee to commissions; a jury verdict on behalf of fundividual defer claims; an arbitration award Nick has presented and wri	Ar: Workers' Compensation Law  Arian Compensation Law  Arian Comparison of the compa	Pre Consultations: No Tired of Searching? Andarymousily post your legal awyers interested in helping you will contact you via email! OET STARTED	
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Legal project postings and oth	er information posted to Legal Services Lin ter. Legal Services Link, LLC provides acces	k, LLC is not privileged and should not contain confidential or sensitive inf as to independent attorneys and information provided by those independen not and cannot provide advice, opinions, or recommendations about any I fand decision and should not be based solely upon advertisements or man	ormation. Do not use this website to provide confidential nt attorneys. Legal Services Link, LLC is not a law firm or



#### **Press Page**

We will work with your association and local news outlets to generate quality press and public relations opportunities, increasing your association's exposure.





# The New York Times

Legal Services Link and its bar partnership program were recently featured in The New York Times, which had this to say about the site and the program:

"State bar associations have so many requests for lawyer aid that some are seeking to move beyond offering lawyer referral lists and considering online platforms."

"While state bar associations offer lawyer referral lists, a recent study, "Report on the Future of Legal Services in the United States," found they were not working well."

"To hasten delivery of legal services, the bar association is taking several measures, including partnering with Legal Services Link to better help those who either represent themselves or go without legal advice."



### Partnership Makes Practice Easier for Lawyers Who Have Military Spouses

"Legal Services Link is a platform that will seem familiar to anyone who's used Thumbtack or TaskRabbit to find a handyman or a plumber. The site lets potential clients post their legal needs—what sort of help they seek, where they're located and how much that they hope to spend. Then the lawyers who have paid to register with Legal Services Link can respond, offering their services. Legal Services Link also provides attorneys free listings in its lawyer directory."

## About Legal Services Link

Legal Services Link<sup>™</sup> is a leading online platform connecting clients and attorneys directly via a user and mobile-friendly website and app. The service is free for clients. Attorneys pay a reasonable annual fee for the ability to apply for an unlimited number of client opportunities. Legal Services Link, LLC was founded in 2015, and is a member of, and located in, the 1871 Incubator at the Merchandise Mart in Chicago. For more information, visit www.LegalServicesLink.com, view our overview video, or call 844-LAW-EASY (529-3279). Follow us on LinkedIn, Facebook, Twitter and YouTube.

